



**Invest
Uzbekistan**

**Investment proposal:
Localization of Automobile Sunroof Components**

Localization of Automobile Sunroof Components

Economic impact:







- Import Substitution – Advantages include:
Reduced foreign currency spending
Lower dependency on imports
Support for government localization program
- Local Supply Chain Development – Strengthens quarrying, transport, and logistics networks, supporting regional SMEs.

Social impact:

- Job Creation – Generates approximately 180 new jobs, including engineers, machine

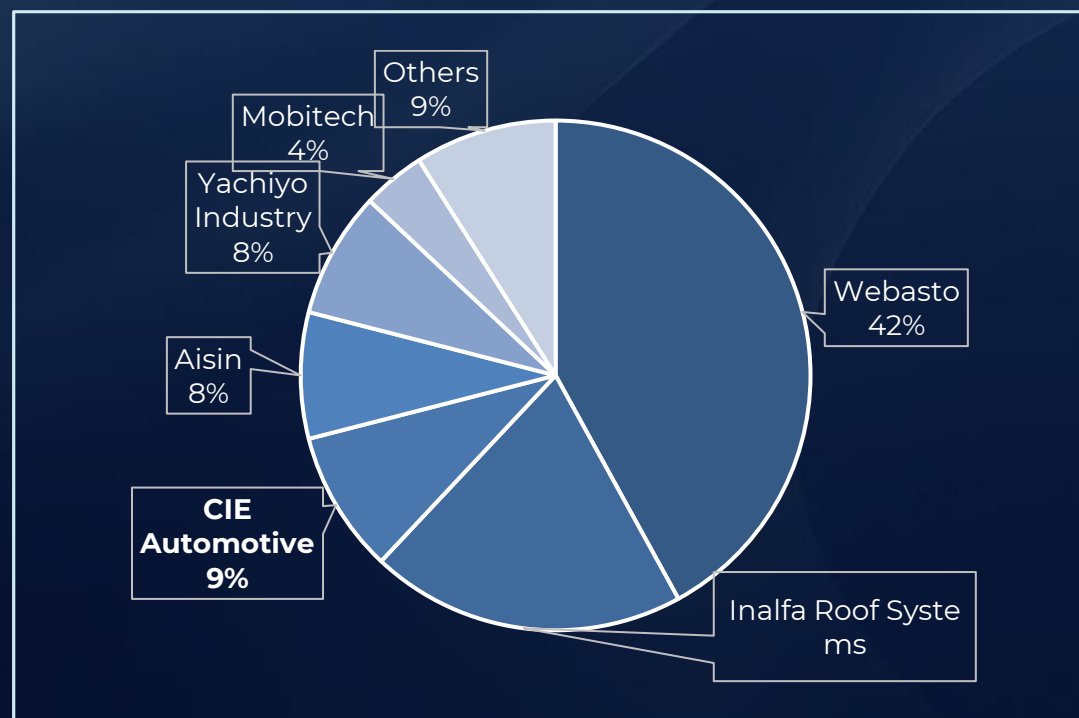


Economic indicators:

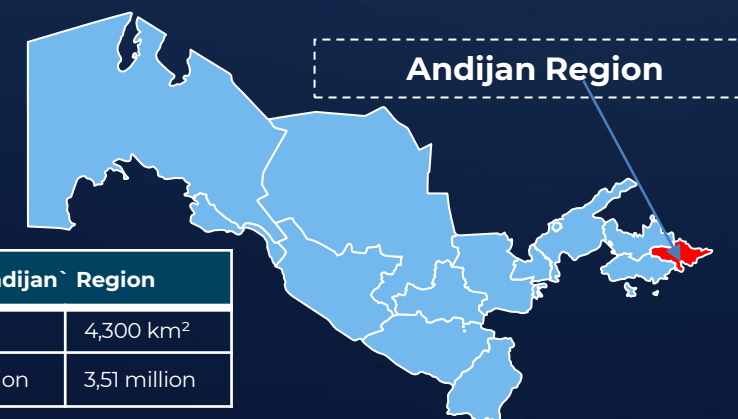
-  **Financing: 10,9 million USD**
-  **Area: 1 hectares**
-  **Revenue: \$2 million USD/year**
-  **ROI: 88,6 %**
-  **NPV:~ \$2,6 million USD**
-  **IRR:~20%**

Sunroof Global Market

Supplier	Country	Market Share	Model
Webasto	Germany	42%	-
Inalfa Roof	Netherlands	20%	Gentra
CIE Automotive	Spain	9%	-
Aisin	Japan	8%	Tracker
Yachiyo	Japan	8%	-
Mobitech	China	4%	Onix
Others		9%	



Project placement



Andijan Region	
Area	4,300 km ²
Population	3,51 million

Technical Partner (Project initiator)

Name: CIE Automotive S.A (Bilbao, Spain)
Created: 1996
Total Revenue in 2025: 800 million USD.

Global Market Trend:

\$ 6,24 billion.
Global Marketplace
(2024)



\$ 10,9 billion.
Global marketplace
(2030)

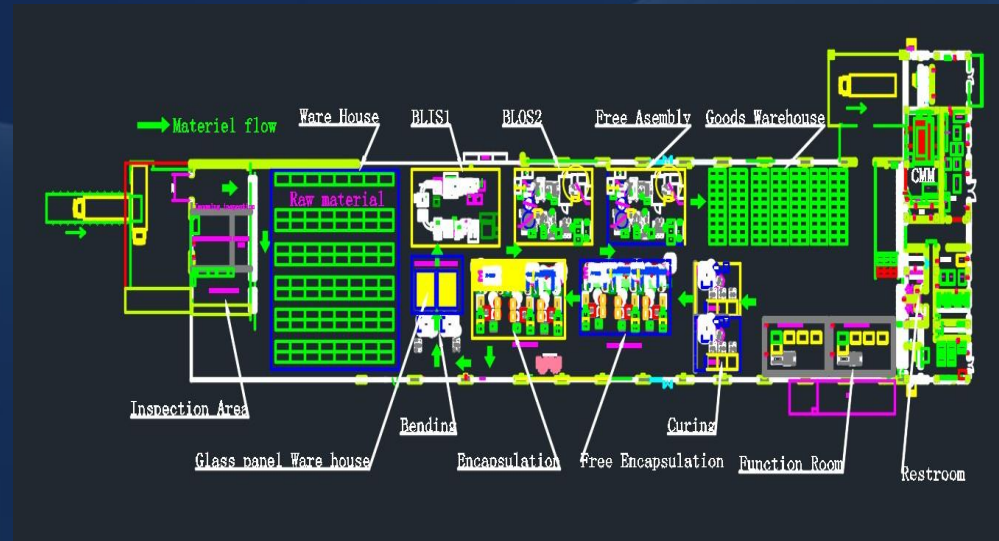
Growth rate 9,3%



Plant Territory

Total Area: 10 000 sqm
 Plant Area: 5400 sqm
 Workshop: 4400 sqm
 Office: 1000 sqm

- There is a plant with 500k roofs capacity 3 Assembly line and 6 Mold carrier can be installed
- At a capacity of 500,000, the factory can employ more than 100 operators and about 25 employees



Location:

Andijan "SILK ROAD" Free Economic Zone

Need to locate close to OEMs in order to optimize internal logistic cost

Plant General Requirements

• Plant Roadway

1. The internal roads of the factory area allow 17.5m trucks to drive in opposite directions, two-way two-lane.
2. The road inside the factory is a ring road
3. The minimum turning radius is 20m

• Work shop facility

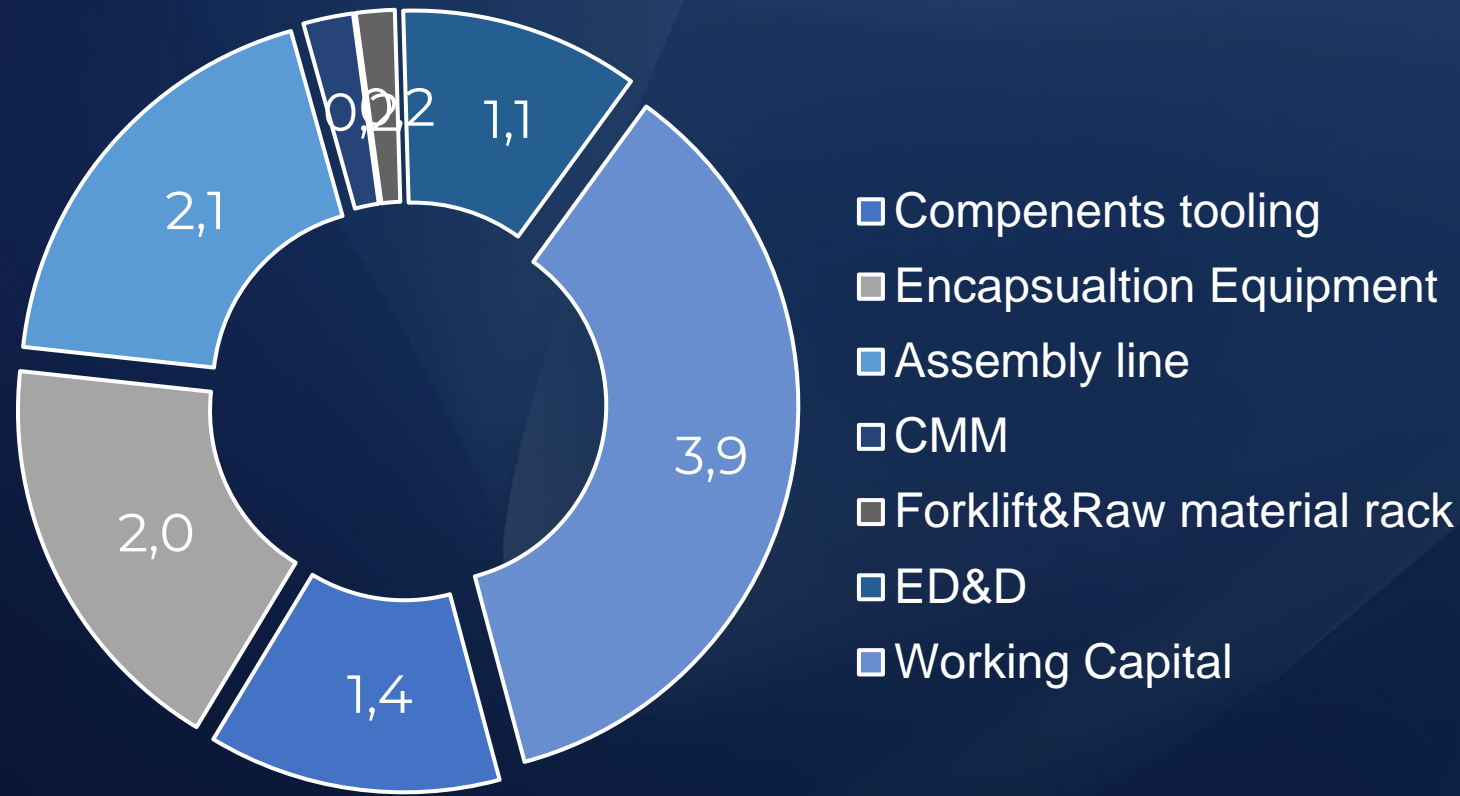
1. Steel-concrete structure workshop,
2. There are no columns inside the plant, Workshop lighting greater than 300 lumens
3. Plant higher from 8m-10m
4. Walls and roofs need to be insulated
5. Roof have function for exhausting air
6. 320kva substation need for production and can be extend to 640KVA
7. Work shop for assy line and encapsulation should be temperature control. 18-30 degree for all season.
8. Chemical raw material house requirement , The chemical library is explosion-proof and temperature controlled 15-25 degree.

• Office and function room

1. 2 floors of office buildings with an area of 500 square meters per floor.
2. The office building has an independent air conditioning system
3. The height of the office floor is more than 3 meters, and the ground load is more than 600kg



Project cost (in millions of dollars)



Total CAPEX: **\$ 10,9 млн.**

The total CAPEX investment is \$10.95M, with the largest share allocated to working capital (\$3.9M).

Key production investments include the assembly line (\$2.1M), encapsulation equipment (\$2.0M), and components tooling (\$1.4M).

Additional funds cover engineering, quality control, and material handling equipment to support efficient operations.

Financing Plan :

The project requires direct investment or loans, depending on the terms of the financing.

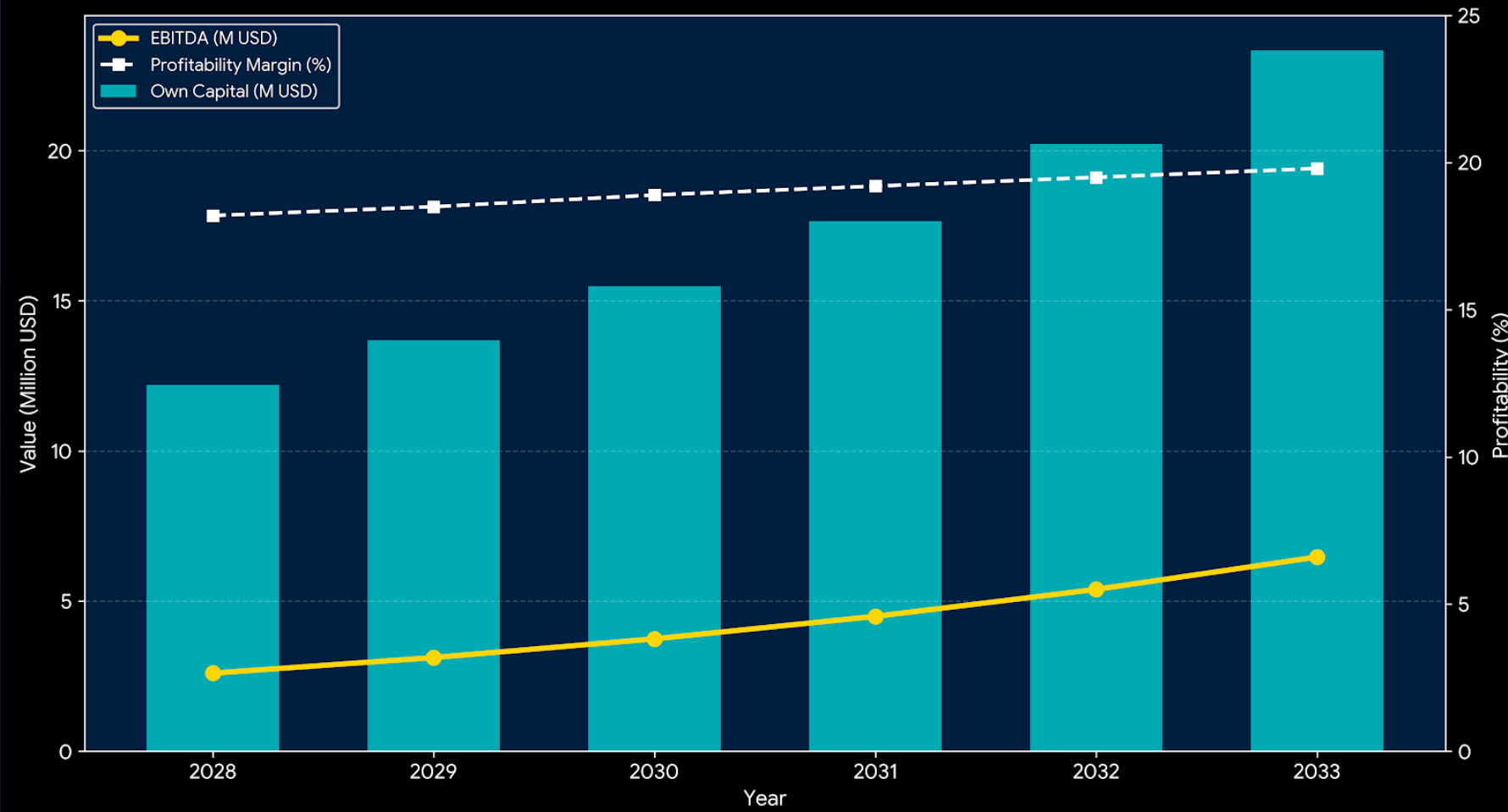
The project's funding structure will be finalized after discussions with the investor.

The company structure and ownership shares will be determined based on the initial investment contributions of each partner, in cooperation with the technical partner and investor.



Project Financial Performance (5-Year Period)

Strategic Financial Growth (2028-2033)



Financial indicators (5-year projection)

Total 5-year cash flow: \$ 20,6M after full CAPEX

EBITDA CAGR= 20%

**NPV (5% discount rate):
NPV= \$6million (*Highly favorable!*)**

IRR (Internal rate of return): ≈20%

Payback period (PP):= 4,3 years

Profitability index(PI): =(NPV+CAPEX)/CAPEX= 1,3

The project demonstrates strong profitability and market demand, positioning it as an attractive investment opportunity.